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National Association of Real Estate Editors Announces 2016 Robert Bruss Real Estate Book Award Winners

NEW ORLEANS (June 10, 2016) – The National Association of Real Estate Editors (NAREE) has named the winners of the Ninth Annual Robert Bruss Real Estate Book Competition. The awards recognize excellence in books published in 2015 covering the broad field of real estate.

Author **Ilona Bray** won the first place Gold Award in the Bruss competition for her book: "Selling Your House: Nolo's Essential Guide," published by Nolo. NAREE's judges commented that Bray's book is a "clear, thorough handbook on selling a house" and judges noted the helpful tips served as "good preparation for those who may not have been in the market for a while."

Sylvia M. Gutierrez took the Bruss Silver Award for her book, "Mortgage Matters: Demystifying the Loan Approval Maze," published by RealWorks Press LLC. Gutierrez's book is "fact-packed, very detailed, with lots of examples and explanations," commented the judges. The judges also noted that the book is "a good handbook for someone who has not been in the mortgage market before, or for a long time."

Gutierrez also received the competition's Best New Author Award, an annual recognition of excellence by a beginning author.

Winner of the Bronze Award was **Nick Krautter**, for "The Golden Handoff," published by Real Estate Business Press. The book is, "good advice for new and veteran agents as well as those looking to end their active involvement," the judges said. One judge commented, "terrific advice on topic that doesn't get much attention, but should."

NAREE's esteemed panel of judges has many decades of experience as editors. Allen Norwood is a freelance journalist and retired homes editor of the Charlotte Observer; Judith Stark is a freelance editor/writer and retired real estate and homes editor of the St. Petersburg Times and Stephanie Murphy Lupo, is the author of several books and former newspaper editor, columnist and writer for the Palm Beach Daily News and Boca Raton News.

NAREE's Bruss Book Awards program is named for the late Robert Bruss, syndicated real estate columnist, prolific writer and a longtime NAREE leader. Bruss, who died in 2007, frequently wrote reviews of realty books. The Bruss Book Awards are sponsored by NAREE past presidents Leigh Robinson, founder of the Express Publishing/author of "Landlording," and Brad Inman, founder of Inman News and Vook.

NAREE, a nonprofit association of writers, editors and journalists, was founded in 1929.

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